



RED HAT ENTERPRISE VIRTUALIZATION FOR DESKTOPS: PRICING QUICKGUIDE

RED HAT ENTERPRISE VIRTUALIZATION FOR DESKTOPS SUBSCRIPTION MODEL

Red Hat Enterprise Virtualization for Desktops is an add-on to your existing Red Hat Enterprise Virtualization for Servers subscription. Desktops are licensed on a per-concurrent-desktop basis, in packs of 25 concurrent desktops. The subscription includes support for supported desktop operating systems, the SPICE remote rendering protocol, the Connection Broker, and for supported thin clients and PC browsers on Linux and Microsoft Windows platforms.

This model allows customers to freely mix server and desktop virtual machines without requiring segregation of desktop and server workloads for licensing purposes. Desktop operating system licenses from Microsoft, Red Hat, or other providers must be licensed separately.

START WITH RED HAT ENTERPRISE VIRTUALIZATION FOR SERVERS SUBSCRIPTIONS

Customers must purchase Red Hat Enterprise Virtualization for Servers for each hypervisor host on which they wish to run desktops. See the separate Red Hat Enterprise Virtualization for Servers: Pricing Quickguide for more details.

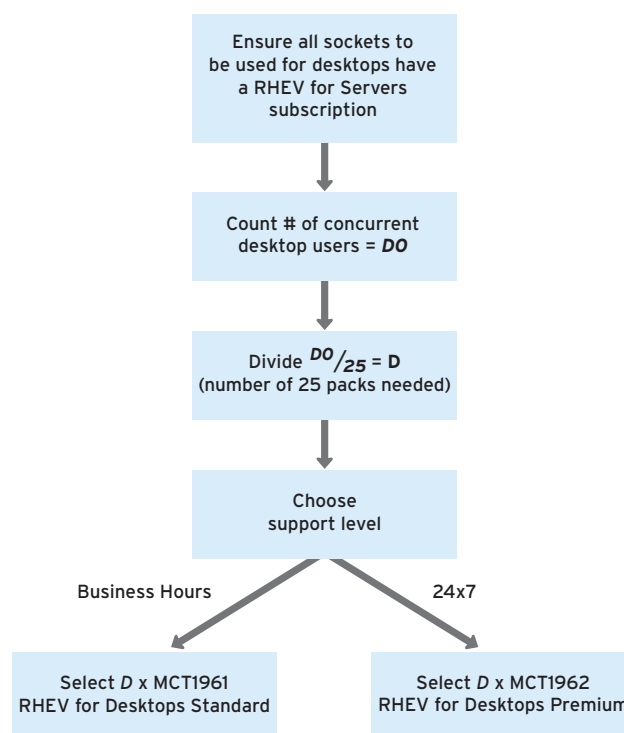
ADD RED HAT ENTERPRISE VIRTUALIZATION FOR DESKTOPS

Red Hat Enterprise Virtualization for Desktops must be purchased in packs of 25 concurrent desktops. You must license the number of concurrent desktops that represents your peak (not average) desktop user load.

For example, if you have 3,000 users evenly divided in three 8-hour shifts with zero overlap, you would need 1,000 concurrent user licenses. If you see some overlap between shifts, you might need more licenses.

Please note that Red Hat's definition of concurrency may not be the same as the definition from your desktop operating system vendor. Please see each company's end-user license agreement (EULA) for the license count rules for each product.

HOW TO PURCHASE RED HAT ENTERPRISE VIRTUALIZATION FOR DESKTOPS

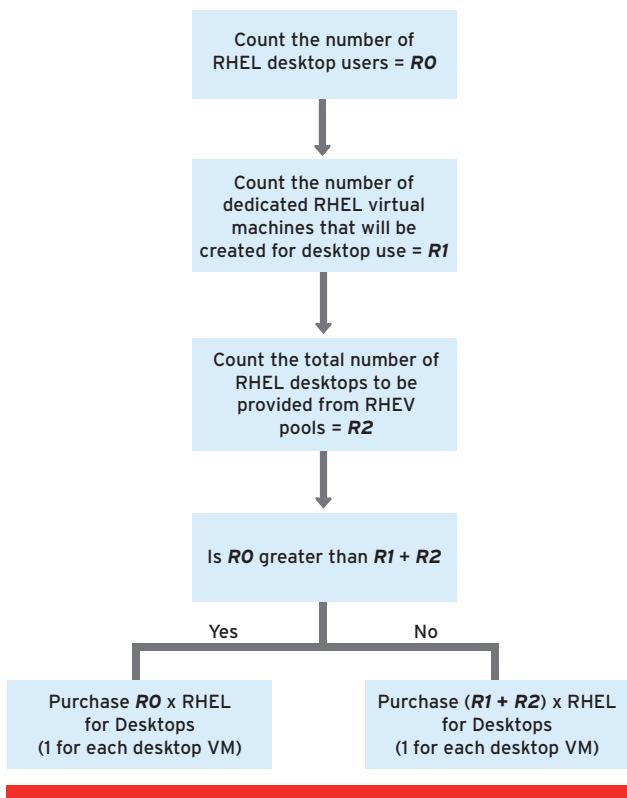




LICENSING RED HAT ENTERPRISE LINUX DESKTOPS

Red Hat offers a Linux desktop suitable for virtualization. Here is how you determine the number of Red Hat Enterprise Linux Desktop subscriptions you will require:

HOW TO SELECT RED HAT ENTERPRISE LINUX VIRTUAL DESKTOPS ON RED HAT ENTERPRISE LINUX, VMWARE, OR MICROSOFT HYPER-V:



RED HAT ENTERPRISE VIRTUALIZATION FOR DESKTOPS TCO CALCULATOR

To assist customers in sizing and ordering the correct number of licenses, Red Hat has developed a web-based configurator for Red Hat Enterprise Virtualization for Desktops. With it, you can enter the number and type of virtual machines you need to virtualize, and the configurator will calculate the number of hosts and a bill of materials for Red Hat Enterprise Virtualization and Red Hat Enterprise Linux products. For more information, see www.redhat.com/rhev/desktop/cost.

The Red Hat Enterprise Linux and Red Hat Enterprise Virtualization product offerings, pricing, and terms and conditions are based on United States published retail pricing, and are subject to change and local pricing. Pricing for non-Red Hat guest operating systems is based on published retail pricing in the United States and is subject to change and local pricing.

For more information on Red Hat Enterprise Virtualization pricing and configuration, please contact your local Red Hat sales office or Red Hat authorized reseller.

ABOUT RED HAT

Red Hat, the world's leading provider of open source solutions and an S&P 500 company, is headquartered in Raleigh, NC with over 65 offices spanning the globe. CIOs ranked Red Hat as one of the top vendors delivering value in Enterprise Software for six consecutive years in the CIO Insight Magazine Vendor Value survey. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with virtualization, applications, management and Services Oriented Architecture (SOA) solutions, including Red Hat Enterprise Virtualization and JBoss Enterprise Middleware. Red Hat also offers support, training and consulting services to its customers worldwide. Learn more: www.europe.redhat.com.

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